

BANKEDGE ACADEMY

2025-26

Version: QK-P_002

your advantage
BANKEDGE[®]
academy for banking and finance

TEACHSMART[®]
GLOBAL LEARNING SOLUTIONS PVT. LTD.

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Approved Training Partner of NSDC





Coverage

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- Business Model & Fees
- Social Media Presence
- Testimonials



About Us

01

Established in 2014 & is a Private Limited Company

02

Professional Banking Training Institute since 10 years

03

Headquartered in Andheri East, Mumbai

04

Successfully placed 55,000+ in last 11 years

05

Operates under TeachSmart Global Learning Solutions Pvt. Ltd



What We Do



- 💡 We specialize into banking training programs & placements
- 💡 Source candidates as per bank's criteria round the year
- 💡 Support our clients with trained manpower with quick hiring TAT
- 💡 Place the qualifying students into Banks/NBFCs/KPOs/Investment Banks
- 💡 Present at multiple locations in the country
- 💡 Short term & long term job ready training programs are offered
- 💡 Training Delivery: Online & offline training by experienced bankers

Students Enrolment Criteria – As Per Client

Age	21 to 25 Years
Qualification	Any Graduate with 50% above score throughout academics
Experience	0 to 3 years
Education Gap	Gap allowed for 2 years with justification/evidences
	No correspondence/distance education allowed



Current Branch Network

WEST

- MUMBAI
- PUNE
- BHAVNAGAR
- SURAT
- INDORE

NORTH

- PATHANKOT
- MEERUT
- PATNA
- GWALIOR
- NOIDA
- RAIPUR
- LUDHIANA



EAST

- BHUBANESWAR
- KONNAGAR
- GUWAHATI

SOUTH

- NIZAMABAD
- HYDERABAD
- WARANGAL
- COIMBATORE
- BANGALORE
- AMEERPET
- KUKATPALLY

Opportunities
don't happen,
You create them.

Note: We are currently working on expanding our branch network, aiming to have 40 branches by the end of current FY. By next FY, we want to take the branch tally to 100 count.

Meet Our Founders



Santosh Joshi
CEO

Santosh is a dynamic sales person with an experience of more than 18 Years in Retail Training Domain. He has worked with India's leading education brand APTECH Ltd. for almost 12 Years and has handled various centres across West and South region and developing Franchise Network in INDIA.



Amit Sharma
Co-Founder

An investment Banker and a Financial Consultant, Amit has more than 15 Years of rich experience in the Financial Planning Sector and has worked with well-known brands like Anand Rathi and Co.



Sonali Sawant
Co-Founder &
Placement Head

With more than 15 years of experience in managing education center operations and placements for more than 50 centers Sonali has worked with APTECH. Apart from this she has also worked in Online Testing Solutions division of APTECH.



Meet Our Team



Samedha Mali

Retail sales head

Over 5 years of experience in the retail sector with expertise in sales team leadership, revenue growth, customer engagement strategies, retail operations, business development, and sales planning. Proven record of consistent performance in competitive markets.



Venkata Krishna

Head - Content Developer

22+ years of Commercial Banking experience, over 12 years in core banking team in training areas and worked as a Lead Consultant with IDBI Intech Ltd. in the areas of training in Domain Banking areas since 2003.



Dirren Gurnani

BFSI Trainer

A banking professional with 11+ years of experience in outbound contact center operations and team leadership. Known for driving performance, strengthening customer engagement, and ensuring process excellence. Brings deep industry insight with a practical, results-driven approach.





Our Students Work With

Powered by



Program Details



Our Current Program Offerings

Bankedge Programs with University Certification Advantage



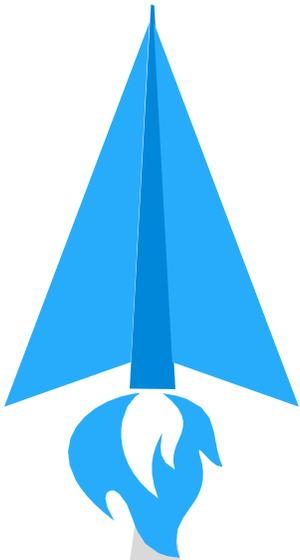
University Programs



Note: We have rights to promote all the programs of Jain & SMU University, thus not restricting us to the banking domain only.

Program Details

Program Name	Duration	Fees (All Inclusive)	Key Modules	Eligibility Checks
Contact Centre Program/VBOP	40 Days	Rs.30000	Retail Banking, Customer Service, Digital Banking, Sales & Relationship Management	Graduate, 50% & Above Score, Age Below 28 Years
PROBE+ / CERTIFIED BANK OFFICER (New)	3 months	Rs.40000	Retail Banking + Soft Skills + Mocks + LMS	Graduate, 50% & Above, Age Below 25 Years
PCP BF (Commercial Banking)	5 months	Rs.75000	Retail Banking, Credit & Risk Management, Trade Finance, Personal Finance	Graduate, 50% & Above, Age Below 25 Years
PGP+ BF (Commercial Banking + Inv. Banking)	6 months	Rs.90000	Retail Banking, Credit & Risk Management, Trade Finance, Investment Banking Operations	Graduate, 50% & Above, Age Below 26 Years
MBA in RBO and others (Jain University)	2 years	Rs.200000	PCPBF/ACB + Jain University Program - Bengaluru	Graduate, 50% & Above, Age Below 26 Years
PGDM (AIMA)	2 years	Rs.200000	PCPBF/ACB + AIMA Program - Delhi	Graduate, 50% & Above, Age Below 28 Years
MBA in Banking & finance (Sikkim Manipal University)	2 years	Rs. 200000*	PCPBF/ACB + SMU University Program - Manipal	Graduate, 50% & Above, No Age Bar
PGP+ with Data Science/ Data Analytics	6 months	Rs. 90000	Fundamentals of analytics • Excel Analytics • SQL • ETL • PowerBI	Graduate, 50% & Above, Age below 26



Free Add-Ons For Registered Students Worth Rs.50K

[English speaking training, advance excel training, soft skills, customer service skills, presentation skills, resume writing workshop, practice interviews and mentorship, NISM training, life skills, Aptitude test prep sessions, LMS access with 50 hours special animated content on BFS – Sample session link: <https://www.youtube.com/watch?v=sznbOZ6YF2U>

Trainer Details

We have on-boarded senior bankers as freelancer trainers who work with us as freelancers conducting online as well as offline training assignments, the trainers have rich BFS work experience, are well equipped to handle both online as well as offline batches.

Awards & Recognitions



Indian Education Congress,
Delhi
March 2016



ECONS Education Summit And Awards
Delhi
April 2016



Best Placement Institute in Banking
Mumbai
March 2017



Best Learning & Development Program
Mumbai
June 2016



Best Banking Training Academy
Mumbai
March 2017



Best Banking Training Academy
Bangalore
April 2018



Professional Excellence in Creating
Employability through Skill
Development in BFSI Sector
Mumbai
October 2019

Our Social Media Presence





Shruti Kamdar,
Teller, Kotak

"A well thought banking career path."



Priyanka Verma,
Teller, Indusind Bank

"I found my entry into the banking sector which felt like a dream come true."



Akshay Z,
Officer, Axis Bank

"It was the perfect platform for a career in Banking."



Ajinkya P,
Deputy Manager, Axis Bank

"From a dream, to a dream job. I got in depth knowledge about banking and it helped me crack my interview."

Our Students



Swati Salian,
Officer, Axis Bank

"With the right training and skills you can pursue a meaningful career."



Durgesh Nerurkar,
AM, Kotak Bank

"I sought industry relevant skills and I acquired them at BANKEDGE."

Let's make our youth employable by providing them the in-demand skills



Our Students

Admission Process

The candidates who wish to enrol into PCP or PGP program needs to go through the below process.

Step 1	The learner must qualify through our eligibility criteria.
Step 2	Bankedge Academy Aptitude Test – Score must be above 60%
Step 3	Personal Interview
Step 4	If selected, program details shall be given
Step 5	If candidate wish to enrol, they can submit the online admission form (on our website)
Step 6	Fees and documents (KYC and Educational certificates) to be submitted
Step 7	Fees (Booking amount) paid, acknowledgement receipt shall be issued to the student
Step 8	Admission is confirmed
Step 9	Video KYC and verification shall be done for the student
Step 10	Welcome Letter and LMS access credentials (username and password) issued
Step 11	Note on Step 10: TAT of 5 working days for onboarding process
Step 12	Welcome Letter to be submitted duly filled and signed by the student (online/offline)
Step 13	LMS service is activated
Step 14	Student is added to the official communication network of Bankedge Academy
Step 15	Inaugural session (welcome session) link is shared for the batch launch

Training mode:

Both online as well as offline modes are available for training. Weekday and weekend batches are available. The online sessions are delivered through Zoom platform. Recordings of each session are available in the student's LMS portal and has permanent access to it, however, we recommend student attend the live sessions (attendance percentage is 85% and above for non-working candidates and 70% for working candidates).



THANK YOU

your advantage

BANKEDGE[®]
academy for banking and finance

Visit us online:

www.bankedge.in

for more testimonials, videos and felicitation event galleries of thousands of placed students, our alumni we are immensely proud of.